



AVDA Academy of Training

2009 Schedule of Training and Events

Hiring for the Sales Professional featuring Landy Chase – *webinar*

February 12, 2009

University of Industrial Distribution (UID)

March 8 – 11, 2009

Indiana University Purdue University

Four Pillars of the Sales Professional presented by Don Buttrey

March 10 – 12, 2009

Columbus, OH

AVDA 2009 Annual Conference “Thriving in Dynamic Times”

April 19 – 21, 2009

Renaissance Vinoy® Resort and Golf Club

St. Petersburg, FL

Crushing Price Objections featuring Tom Reilly – *webinar*

April 20, 2009

Disaster Planning featuring Mike Foster – *webinar*

June TBA 2009

Security and Fraud within Companies featuring Barry Brandman – *webinar*

September 30, 2009

Four Pillars of the Sales Professional presented by Don Buttrey

October 6 - 8, 2009

Columbus, OH

Contact AVDA Headquarters for more information

2105 Laurel Bush Rd., Ste 200, Bel Air, MD 21015

Tel: 443-640-1040 E-mail: AVDA@ksgroup.org Web: www.avda.net