



AVDA Academy of Training

Schedule of Training and Events

Hiring for the Sales Professional

featuring Landy Chase – *webinar*
February 12, 2009

University of Industrial Distribution (UID)

March 8 – 11, 2009
Indiana University Purdue University

Four Pillars of the Sales Professional

presented by Don Buttrey
March 10 – 12, 2009
Dayton, OH

AVDA 2009 Annual Conference “Thriving in Dynamic Times”

April 19 – 21, 2009
Renaissance Vinoy® Resort and Golf Club
St. Petersburg, FL

Crushing Price Objections featuring

Tom Reilly – *webinar*
April 20, 2009

Disaster Preparedness featuring

Mike Foster – *webinar*
June 12, 2009

Are Your Profits Being Quietly

Stolen? featuring Barry Brandman –
webinar
September 30, 2009

Four Pillars of the Sales Professional

presented by Don Buttrey
October 20 - 22, 2009
Dayton, OH

Are you Really LinkedIn with David

Nour – *webinar*
November 3, 2009

Why You Need to Get Active on

Twitter in 2010 with David Nour –
webinar
December 8, 2009

Leveraging Facebook for Business

with David Nour – *webinar*
January 12, 2010

University of Industrial Distribution (UID)

March 7 – 11, 2010
Indiana University Purdue University (IUPUI)

AVDA 2010 Annual Conference

April 18 – 20, 2010
Silverado Resort®
Napa, California

Contact AVDA for more information
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